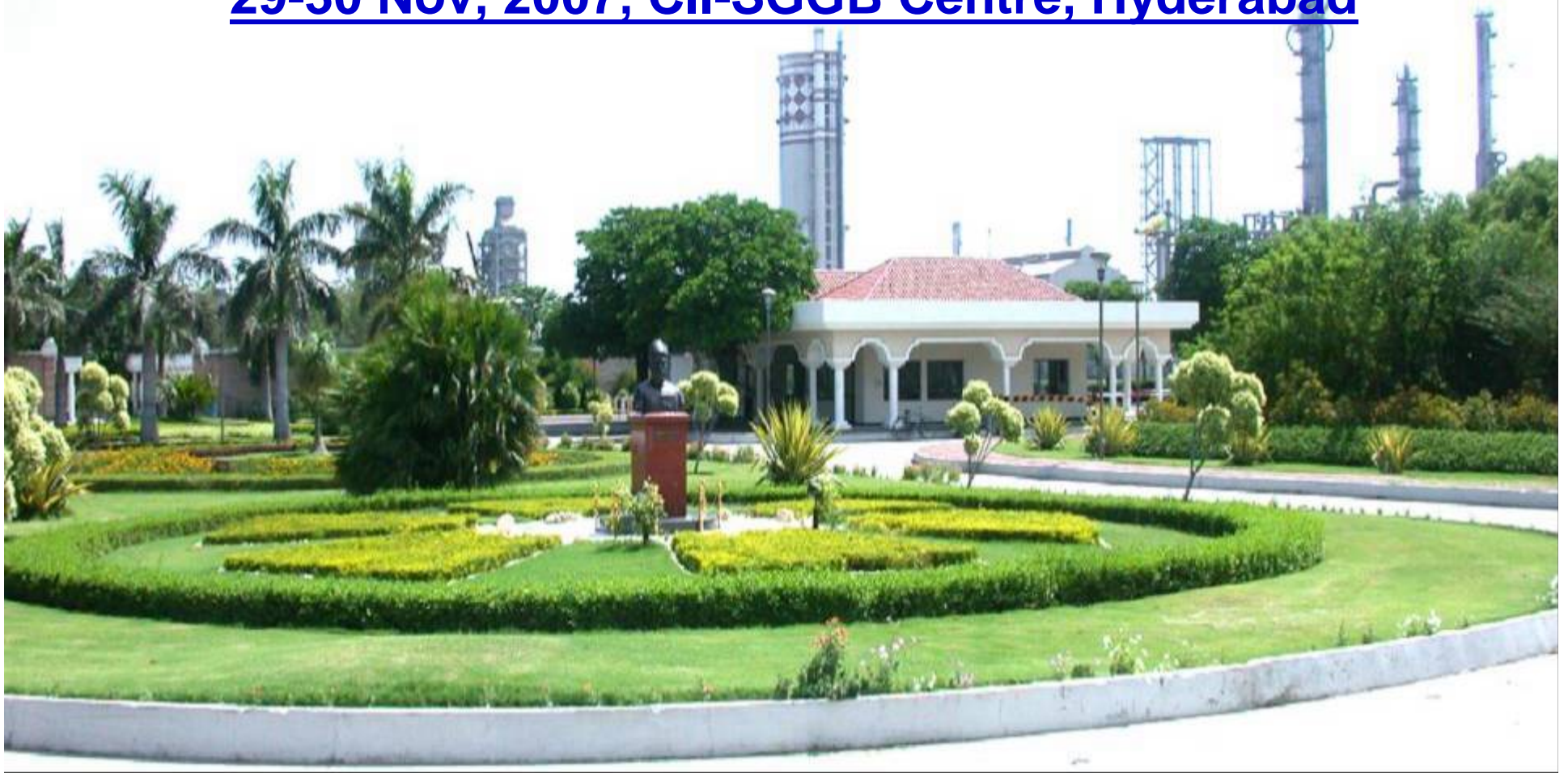
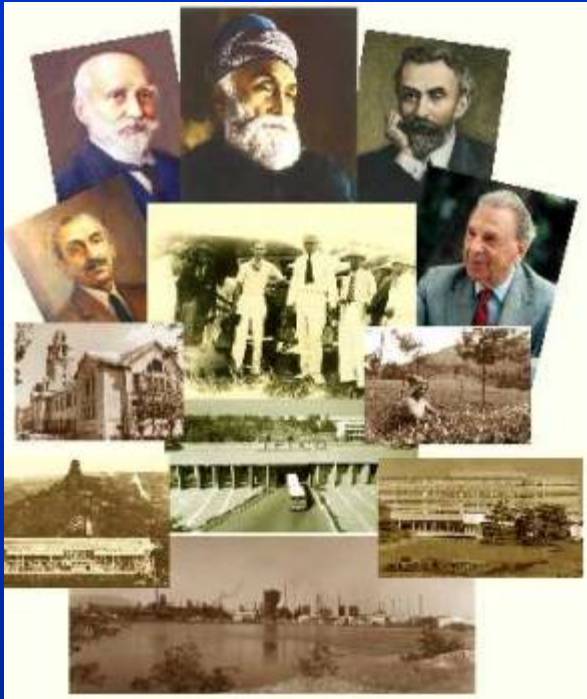


TATA CHEMICALS LIMITED - BABRALA

Presentation on
“ EXCELLENCE IN WATER MANAGEMENT 2007”
29-30 Nov, 2007, CII-SGGB Centre, Hyderabad



The Glorious Tatas

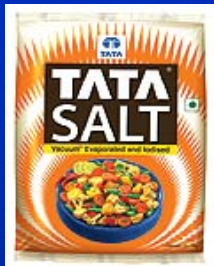


- ✓ **Group Turnover > \$21.9 Billion**
- ✓ **Market Capitalization \$ 52.7 Billion**
- ✓ **Contributes to 2.8% of India's GDP**
- ✓ **Operations in more than 40 countries across 6 continents**
- ✓ **Total Number of Employees : >246,000**
- ✓ **Conglomerate of 90 companies in 7 Business Sectors:**

- **Materials**
- **Energy**
- **Chemicals**
- **Services**
- **Consumer Products**
- **IT & Communications**
- **Engineering**

Tata Chemicals

- ✓ Tata Chemicals Established in 1939 at Mithapur, Gujarat
- ✓ Urea complex at Babrala commissioned in Dec, 1994



Salt
Soda Ash



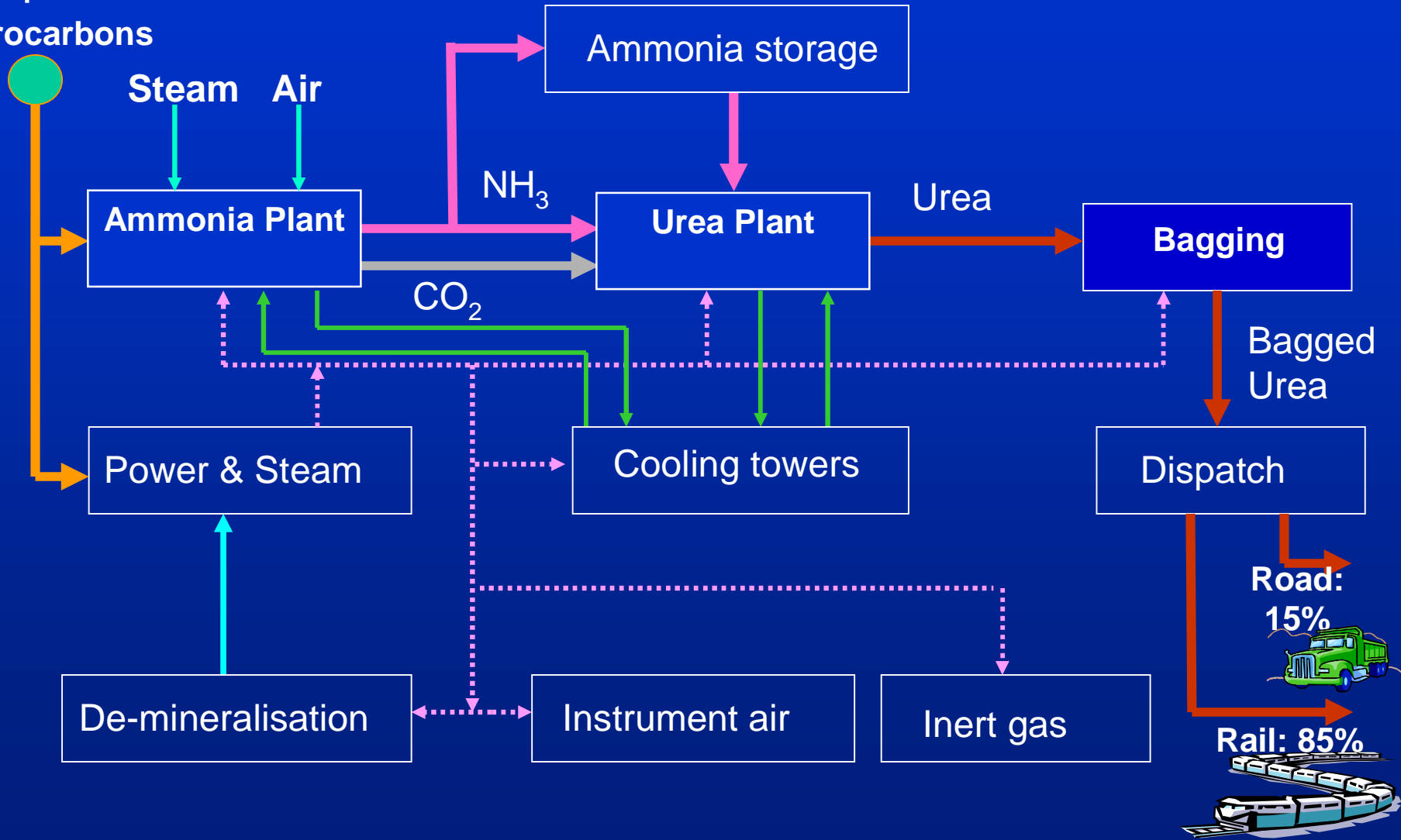
Urea



DAP
NPK

Urea Manufacturing Process

HBJ Pipeline/Rail
Hydrocarbons



Our Approach

Three pronged strategy for achieving excellence in water management

- ✓ **Water Efficient Design**
- ✓ **Efficient Operations to conserve water**
- ✓ **Continuous identification of new opportunities**

Water Efficient Design

- ✓ **The Ganges is nearby, but bore-wells are used as fresh water source to avoid pre-treatment**
- ✓ **Direct plant supply through pipeline ring header to avoid additional biological treatment**
- ✓ **Combination of WAC & SAC in DM Plant instead of only SAC as industry practice**
- ✓ **Boiler blow-down as make up to cooling tower**
- ✓ **Use of all innocuous treated effluents for green belt development**
- ✓ **Babrula plant designed for “ZERO” effluent discharge**

Water Efficient Operation

Efficient Operation : Our strategy is continuous monitoring and optimization of operation

- ✓ **Continuous vigilance & monitoring at consumption & effluent generation points**
- ✓ **Maximum possible recycling of process / steam condensate**
- ✓ **Cooling water treatment optimization based on running conditions**
- ✓ **DM Plant optimization based on actual ionic load**
- ✓ **Boiler water treatment optimization using on-line analyzers**

Find new opportunities and integrate

Our strategy is to involve maximum people and continuously search for new opportunities

- ✓ **Organizational & departmental targets and individual projects**
- ✓ **'Suggestion Scheme' for identification of new opportunities**
- ✓ **Awareness programme to all township residents, Security & Horticulture workers on water conservation**
- ✓ **Environmental Incident Reporting**
- ✓ **Environmental Newsletter**
- ✓ **Environmental Quiz competition**

Project – 1 (2004-05)

Partially softened water as make up to Ammonia cooling tower

- ✓ **Hardness of ground water is limiting to a lower Cycle of Concentration.**
- ✓ **A part of the make up water is routed through Weak acid cation resin bed**
- ✓ **Partial softening of water has reduced Blow down from ACT and increased COC.**

Benefits

Annual water saving : 33,000 M³

Investment : Rs 5.0 lacs

Project – 2 (2006-07)

Inter-stage condensate of compressor area as cooling water make up

- ✓ Inter-stage cooling at Air compressor, CO₂ compressors produce condensate
- ✓ Condensate collected in a pit
- ✓ The condensate is pumped to cooling water return header

Benefits

Annual water saving : 25,000 M³

Investment : Rs 5.0 lacs

Project – 3 (2005-06)

Installation of a water cooler to control HSD tank temperature

- ✓ HSD pump runs continuously as a ready available stand by fuel for Gas turbine to avoid unwanted trips
- ✓ Water spray used on tank surface from outside to cool down the tank during hot summer
- ✓ A water cooler was installed to cool the hot recycled HSD at pump discharge

Benefits

Annual water saving : 5000 M³

Investment : Rs 1.5 lacs

Project – 4 (2006-07)



Recycle of Captive power plant steam condensate to DM plant

- ✓ Earlier all steam traps condensate of captive power plant was going to storm water drain
- ✓ Condensate collected in a pit
- ✓ The condensate is recycled by a pump to DM plant

Benefits

Annual water saving : 25000 M³

Investment : Rs 4.5 lacs

Water Conservation Projects 2003 - 2007



S. No	Year of Implementation	Project Description	Investment (Rs Lacs)
1	2003-04	To connect Ph-2 Horticulture line with main horticulture header to stop UB-4 pumps.	0.20
2	2003-04	To connect treated STP (New) water discharge line with Horticulture Header	0.10
3	2004-05	To provide tapping points (5-6) at cooling tower Blow down header for horticulture purpose.	0.35
4	2004-05	2" bypass line to be provided with I/V from ring header to fountain water pump discharge line	0.00
5	2005-06	To recycle DM plant analyzers' effluent back to DM plant make up	0.85
6	2005-06	To provide flow meters in tube-wells at drinking water outlet line going to township	3.00
7	2006-07	To provide horticulture water tapping near Fire and safety lawn and IGGP area	1.00
8	2006-07	To prime the floor washing pumps using effluent water and eliminate the consumption of utility water.	0.30

Our '4Rs' Philosophy

Conservation strategy for achieving excellence in water management is driven by

Reduction – Setting Stretch Targets

Recycle – Maximizing Recycle

Reuse – Use of waste water

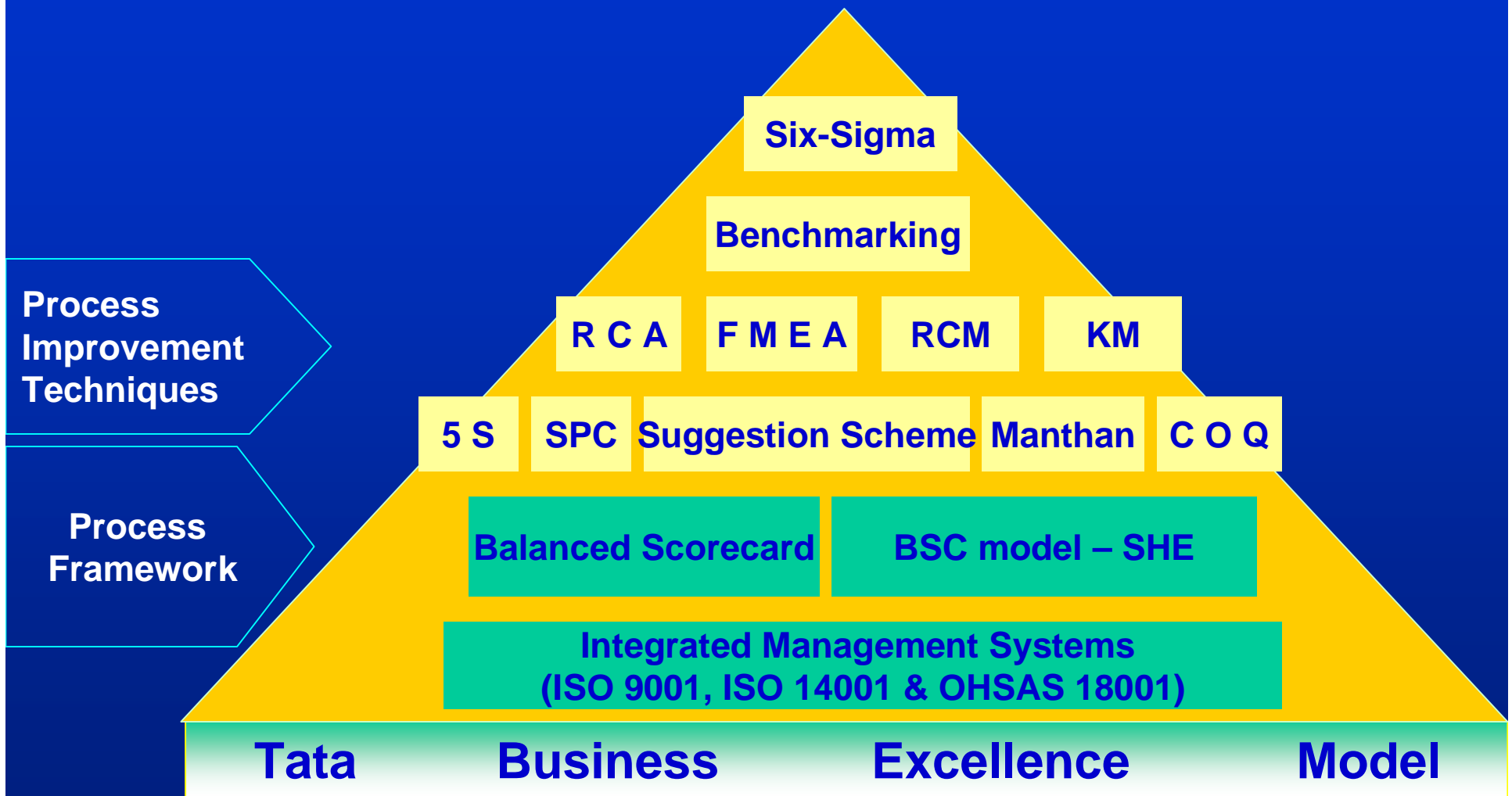
Rethink – Continuous identification of new opportunities

Futurity Preservation

A never ending process.....

- ✓ **Rain water harvesting (Plant & Township)**
- ✓ **Treated STP water as Cooling Water make-up**
- ✓ **Plantation of 'Low water consuming plants' in lawns/green cover**
- ✓ **Improved Cooling Towers & Heat Exchanger Management**
- ✓ **Water usage optimization through automation at public places**

People Involvement.....



MONITORING.....Measure, Analyze & Improve



Measuring

Flow meters are provided at the discharge of tube wells & at consumption points

Daily Water consumption & Effluent generation / discharge balancing in SAP

Review

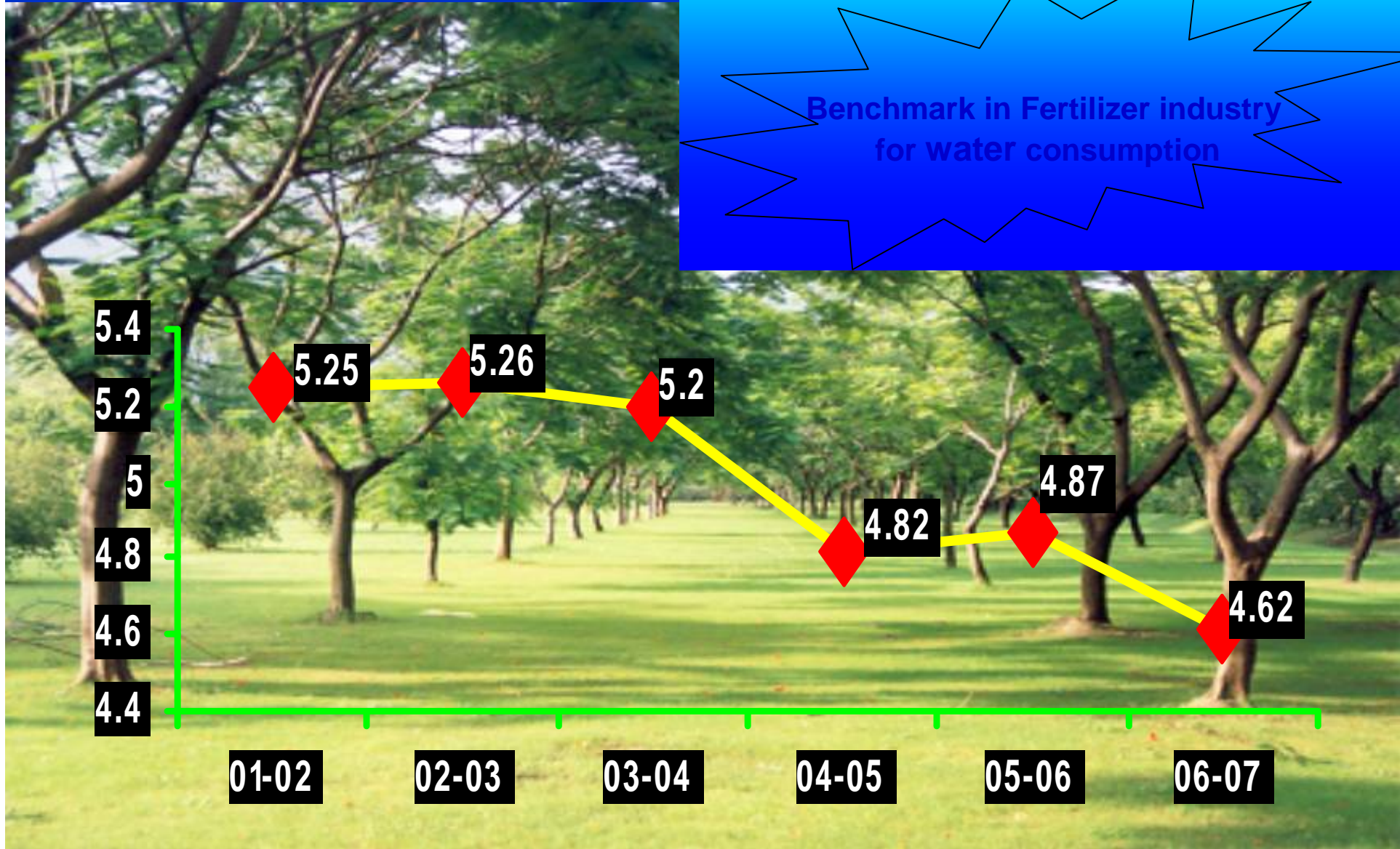
Daily, Weekly & Monthly water consumption tracking by 3 different depts – Production, Tech dept and Environment cell

Plant Performance Review by Senior Management in weekly and monthly meetings

Set the benchmarks

Water Consumption (M³ / MT of Urea)

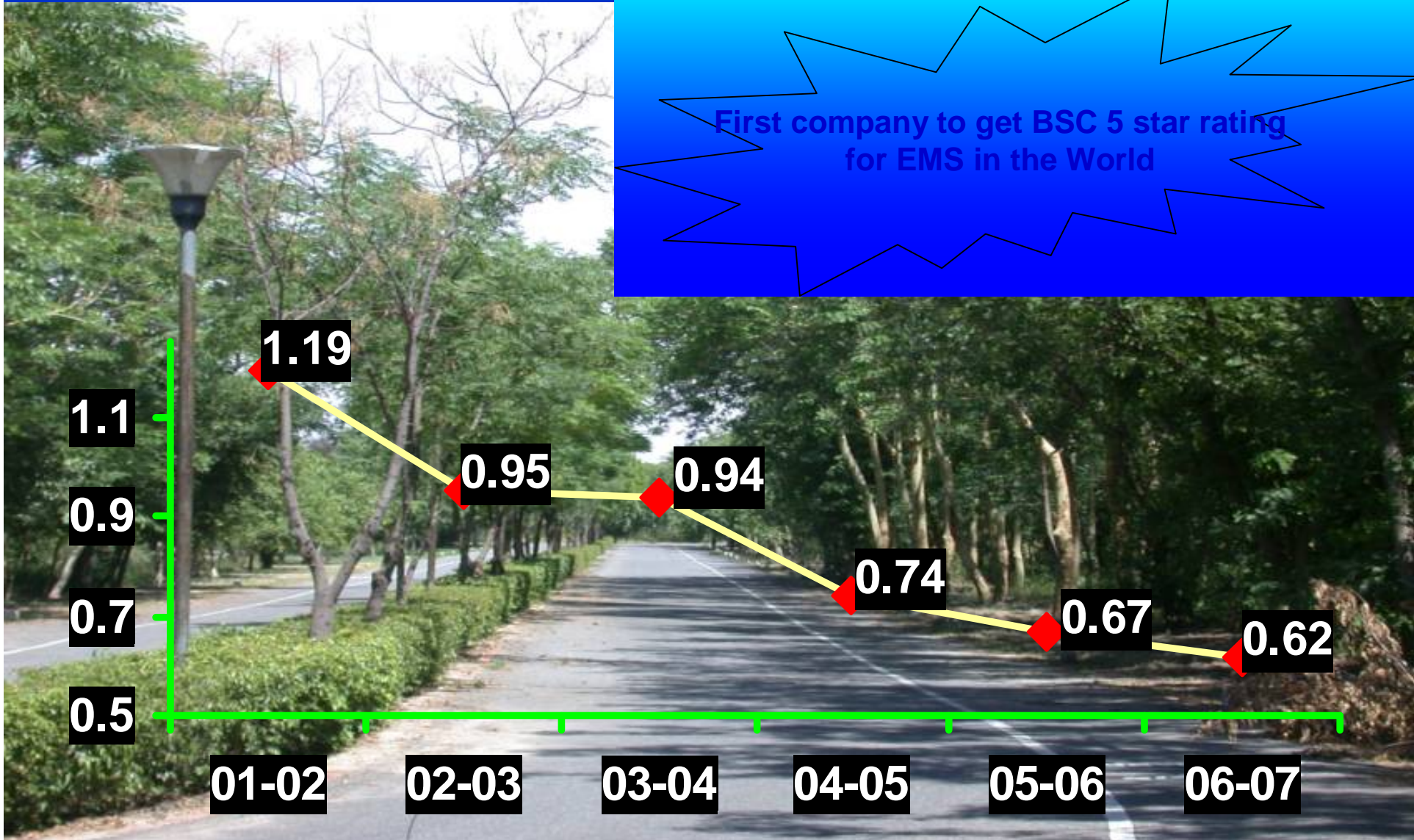
Benchmark in Fertilizer industry for water consumption



Set the benchmarks

Waste Water Generation (M³ / MT)

First company to get BSC 5 star rating for EMS in the World



Driving Forces

Our systems & processes are well established as per recognized and certified management systems.

- ✓ BSC 5 Star Environment Sustainability Guidelines
- ✓ ISO 14001, OHSAS 18001 & ISO 9001 System
- ✓ Responsible Care Guidelines & RC 14001 System
- ✓ GRI & ISO 14031 guidelines for Environmental Performance Reporting



TATA CHEMICALS LIMITED

ISO 14001:2004	<p>Certificate of Registration INTERTEK Quality Register (A business unit of Intertek Group plc UK) hereby confirms that based on the results of the initial assessment, the environmental management system of: Tata Chemicals Limited Fertilizer Business India (Tata, Durgam Chattrani, Durgam - 500015, Hyderabad, India)</p> <p>complies with the requirements as stipulated in the standard: ISO 14001:2004</p> <p>For the scope: Manufacture of fertilizer grade urea.</p> <p>Certificate Number : 0200073 Effective Date : December 02, 2006 Issue Date : January 10, 2007 Expiry Date : December 31, 2009</p> <p><i>Narvik Chagra</i> Executive Director</p>	OHSAS 18001:1999	<p>Certificate of Registration INTERTEK Quality Register (A business unit of Intertek Group plc UK) hereby confirms that based on the results of the initial assessment, the Occupational Health and Safety Management System of: Tata Chemicals Limited Fertilizer Business India (Tata, Durgam Chattrani, Durgam - 500015, Hyderabad, India)</p> <p>complies with the requirements as stipulated in the standard: OHSAS 18001:1999</p> <p>For the scope: Manufacture and marketing of fertilizer grade urea.</p> <p>Certificate Number : 0700016 Effective Date : December 02, 2006 Issue Date : January 10, 2007 Expiry Date : December 31, 2009</p> <p><i>Narvik Chagra</i> Executive Director</p>	ISO 9001:2000	<p>Certificate of Registration INTERTEK Quality Register (A business unit of Intertek Group plc UK) hereby registers: Tata Chemicals Limited Fertilizer Business India (Tata, Durgam Chattrani, Durgam - 500015, Hyderabad, India)</p> <p>and its quality system as assessed in accordance to the Standard: ISO 9001:2000</p> <p>For the scope: Manufacture and marketing of fertilizer grade urea.</p> <p>Intertek Certifies regarding the scope of the certificate and the applicability of ISO 9001:2000 requirements to be certified to manufacturing operations.</p> <p>Certificate Number : 0700091 Effective Date : December 02, 2006 Issue Date : January 10, 2007 Expiry Date : December 31, 2009</p> <p><i>Narvik Chagra</i> Executive Director</p>	<p>Five Star Environmental Sustainability Audit</p> <p>★★★★★</p> <p>This is to certify that TATA CHEMICALS LTD (FERTILISER DIVISION)</p> <p>after an extensive evaluation by a British Safety Council auditor, has been awarded a rating of Five Stars.</p> <p><i>Narvik Chagra</i> Chief Executive</p> <p><i>Neil Wigninton OBE</i> Director</p> <p>EST 05-09-02-07</p>
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India's Best – Sp water consumption (M³/MT)



	TCL	Indo Gulf	CFCL	KSF	NFCL	Engro Pakistan
03-04	5.2	—	—	—	6.34	—
04-05	4.82	5.23	—	6.62	5.99	—
05-06	4.87	—	5.12	—	5.55	—
06-07	4.62	5.2	5.4	—	5.53	6.3 (2006)

2007- 08 Target = 4.55 M³/MT of Urea

Statutory Standard = 15.0 M³/MT of Urea

India's Best – Sp Effluent generation (M³/MT)



	TCL	Indo Gulf	CFCL	KSF	NFCL	Engro Pakistan
03-04	1.04	—	—	—	0.8	—
04-05	0.74	0.66	—	0.82	0.74	—
05-06	0.67	—	—	—	0.73	—
06-07	0.62	0.7	1.0	—	0.94	1.3 (2006)

2007- 08 Target = 0.6 M³/MT of Urea

Statutory Standard = 5.0 M³/MT of Urea

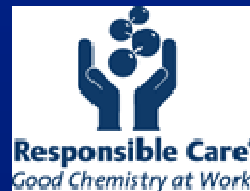
Per capita consumption

To monitor and reduce per capita consumption

- ✓ **Flow meters installed in the domestic supply lines to township**
- ✓ **Treated effluent from plant is being used in place of fresh water for township horticulture**
- ✓ **Awareness session on natural resource conservation**
- ✓ **Regular Quiz contest for township (ISO-14001 certified) residents and school students.**
- ✓ **Township sewage water is treated and used for horticulture**
- ✓ **Per Capita consumption– 200 Lt (Town) & 59 Lt (Plant)**

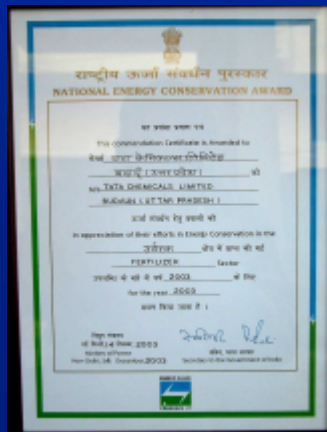
Feathers in Our Cap.....

- ✓ 5 Star Rating by British Safety Council in Environment Management System 2006, 2005, 2004
- ✓ ICMA–Aditya Birla Award For Best Responsible Care Company 2006, 2004
- ✓ FAI Environment Protection Award 2005-06
- ✓ Greentech Environment Excellence Platinum Award 2004-05, 2003-04
- ✓ “Energy Efficient Unit”–CII National Award for Energy Management 2006-07, 2004-05



Feathers in Our Cap.....

- ✓ **Sarva Shreshtha Suraksha Puraskar – NSC 2006-07**
- ✓ **National Energy Conservation Award – Ministry of Power 2005-06**
- ✓ **“Award for Excellence in Natural Gas Conservation” – GAIL 2004-05**
- ✓ **Golden Peacock Environment Management Award 2005-06**



At Babrala We are Proud of.....



Our State of Art
Plant with many
Novel Features

Our Benchmark SHE
Standards >> 3
BSC Swords of
Honor in 3 years

Being Best in
the World for
our Technology
Suppliers

Being India's
Best in SHE
performance

Our Highest
Employee
Productivity in
Fertilizer Industry

Our High CSR
standards

Our Environment
Standards >> First
plant in World to
get BSC 5 star

Our Greenest &
Best Landscaped
Industrial Facility

Being India's Most
Energy & Water
Efficient fertilizer
complex



THANK YOU